

DIGITAL NEGOTIATION PLATFORMS

ONLINE NEGOTIATION PLANNING TOOLKIT, RESOURCES AND DIGITAL LEARNING

Our platforms provide everything you need to achieve excellence in negotiation. Each is powered by the Red Sheet® negotiation methodology, bringing together a proven process, expert tools, resources and the option of digital learning. We offer a range of solutions for individuals, teams or organizations to enhance negotiation capability and secure winning outcomes every time.

RUBY



COLLABORATE GLOBALLY AND PLAN NEGOTIATIONS ON THE MOVE

The Ruby Guided Negotiation Plan Creator® is an intelligent workflow tool that enables you to create your own winning negotiation strategies. With a collaboration engine and fully responsive across devices, Ruby enables teams dispersed around the globe to work together to create effective negotiation plans. Ruby guides you towards a detailed plan for your negotiations. You can download it, share it and ensure your team is fully prepared to secure the best outcomes.

INCLUDES:

- + Guided Negotiation Plan Creator
- + Team Collaboration
- + Negotiation Dashboard

RUBY+

Ruby+ has all of the key features of Ruby for exceptional negotiation planning including the Guided Negotiation Plan Creator® and built-in team collaboration. Take your negotiation planning and delivery a step further with an added suite of expert resources, accessible whenever and wherever you need.

INCLUDES:

- + Video Guides and Resources
- + Body and Spoken Language Modules
- + Culture Hub
- + Tactics and Techniques Library
- + Guided Negotiation Plan Creator
- + Team Collaboration
- + Negotiation Dashboard

RED SHEET CLASSIC

MASTER THE ART OF NEGOTIATION WITH THE ORIGINAL RED SHEET TOOL

Red Sheet Classic is an online negotiation platform designed to help you utilize our popular paper-based Red Sheet negotiation tools. Depending on the scale and complexity of your negotiation, this will help you understand the key steps involved in negotiation planning by taking you through each step.

INCLUDES:

- + Digital Learning Library
- + Classic Walkthrough
- + Video Guides and Resources
- + Body and Spoken Language Modules
- + Culture Hub
- + Tactics and Techniques Library
- + Negotiation Dashboard